

# MARKET ACCESS SOLUTIONZ CAN HELP YOU THROUGH THE REGULATORY APPROVALS PROCESS

## We have:

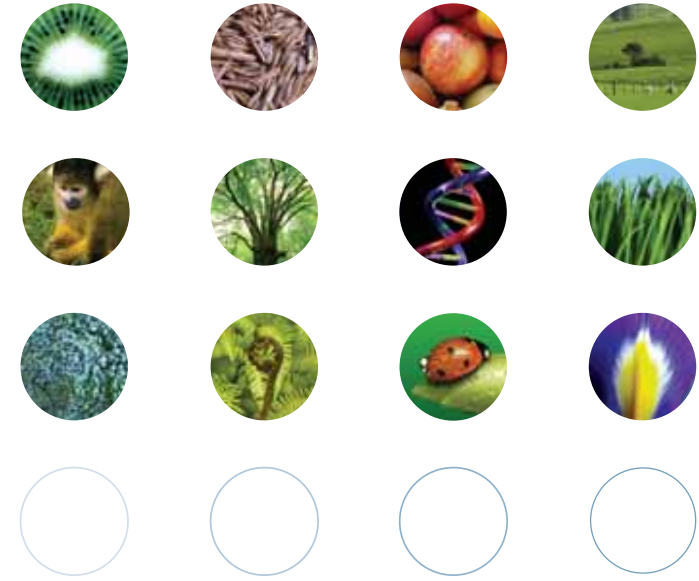
- Experience with the regulations governing new organisms, in particular the HSNO and Biosecurity Acts.
- Established networks in regulatory agencies.
- An understanding of the problems faced by importers and other industries wanting access to new plants and animals.
- Expertise in risk assessment.



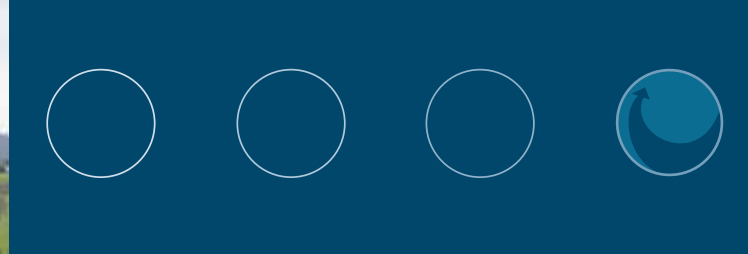
## Regulatory Advisor – Shaun Slattery

[shaun@solutionz.co.nz](mailto:shaun@solutionz.co.nz)

Shaun is our expert on the regulation of new organisms in New Zealand. Shaun joined Market Access Solutionz after seven years with the Environmental Risk Management Authority (ERMA), New Zealand’s regulatory agency for new organisms. Shaun spent much of this time managing the approvals process for ERMA so has extensive knowledge and understanding of the regulatory system and the needs of regulatory agencies. Shaun now uses this expertise and that of the Market Access Solutionz team to assist clients who wish to import or otherwise have access to new plants and animals in New Zealand.



## Importing and working with new plants and animals in New Zealand



### Market Access Solutionz Ltd

139 Featherston St  
PO Box 10629  
Wellington  
New Zealand  
T 64 4 473 6040  
F 64 4 473 6041  
[www.solutionz.co.nz](http://www.solutionz.co.nz)





ANYONE WHO WISHES TO IMPORT OR USE NEW PLANTS AND ANIMALS IN NEW ZEALAND MUST FIRST OBTAIN THE NECESSARY REGULATORY APPROVALS.

## Simplifying the Regulatory Process

Understanding how the regulatory approvals system works is crucial for cost effective access to new plants and animals.

Well thought out applications can make the process easier and cheaper, and will save time and money over the long term.

The information required to support applications is the single biggest factor impacting on regulatory costs. Understanding what is important information and what is not can significantly reduce application costs.



Market Access Solutionz can help because we have experience with the process, the information requirements, and all of the regulatory options available. We ensure that:

- the correct applications are submitted, they are of a high standard and they meet the needs of the regulatory agencies;
- applications are prepared that take into account your long term needs; and
- where more than one approval is required (such as for medicines or for an Import Health Standard) all of the necessary applications are completed in an integrated process.

## Our approach

- Obtain a thorough understanding of your current and long term needs.
- Develop a regulatory strategy that meets these needs.
- Prepare applications for submission to the regulatory authorities.
- Liaise with the relevant regulatory authorities throughout the process, and address any issues raised.
- Communicate the requirements of approvals and help clients comply with approvals.

Market Access Solutionz can assist in obtaining all types of new organism approvals, including:

- **Importing new plants** for commercial release or into containment for research purposes.
- **Biotech organisms** for field testing or for the production of valuable products, such as biopharmaceuticals.
- **Biological control agents** for testing and release.
- **Importing veterinary and human medicines** containing new organisms, such as vaccines.
- **Zoo animals** and other animals for commercial purposes.



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